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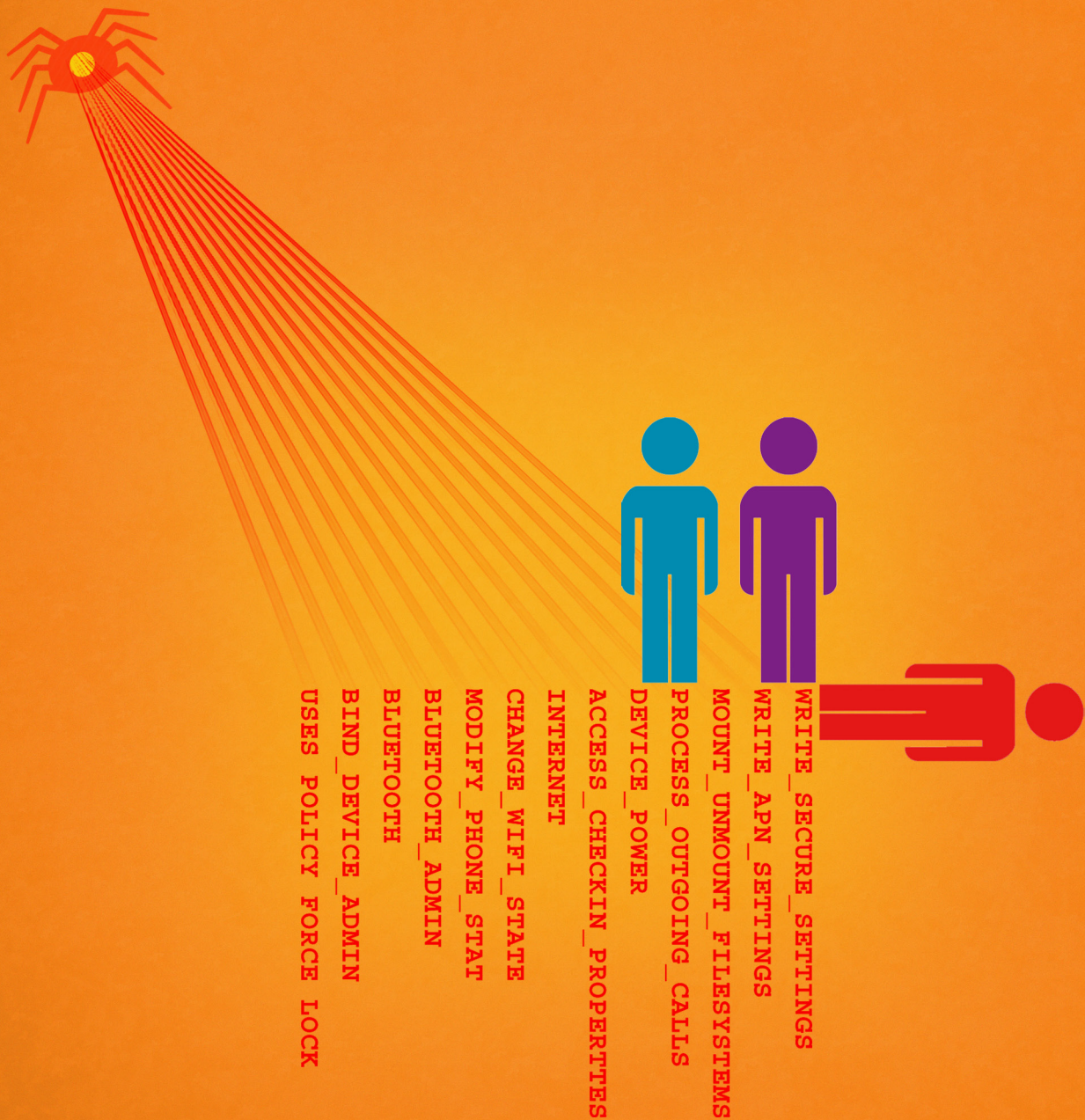


COMMUNITIES @ RISK

Targeted Digital Threats Against Civil Society

November 11, 2014

<https://targetedthreats.net/>



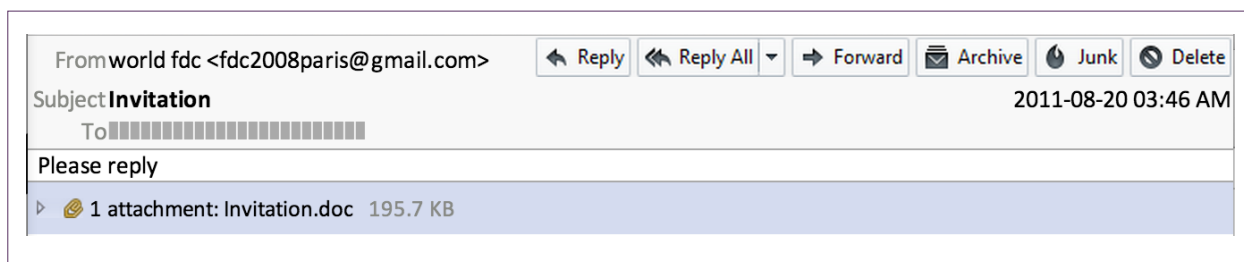
Appendix A:

Social Engineering Sophistication Score Examples

In this section, we provide specific examples of emails that would be assigned targeting scores described in The Extended Analysis.

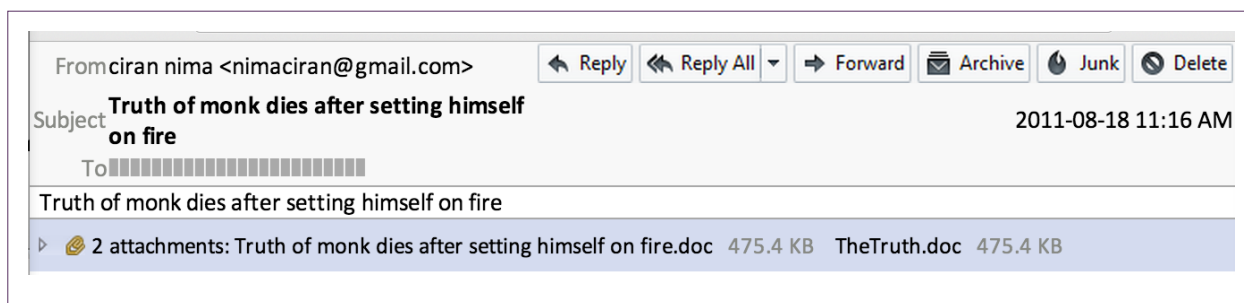
Social Engineering Sophistication Score 1 (Targeted, Not Customized)

This email was sent to Tibet Group 1. The message content and sender are vague and do not relate to the interest of the group. The attachment is a Word document implanted with malware. The lack of relevant information in this message gives it a score of 1 (Targeted, Not customized).



Social Engineering Sophistication Score 2 (Targeted, Poorly Customized)

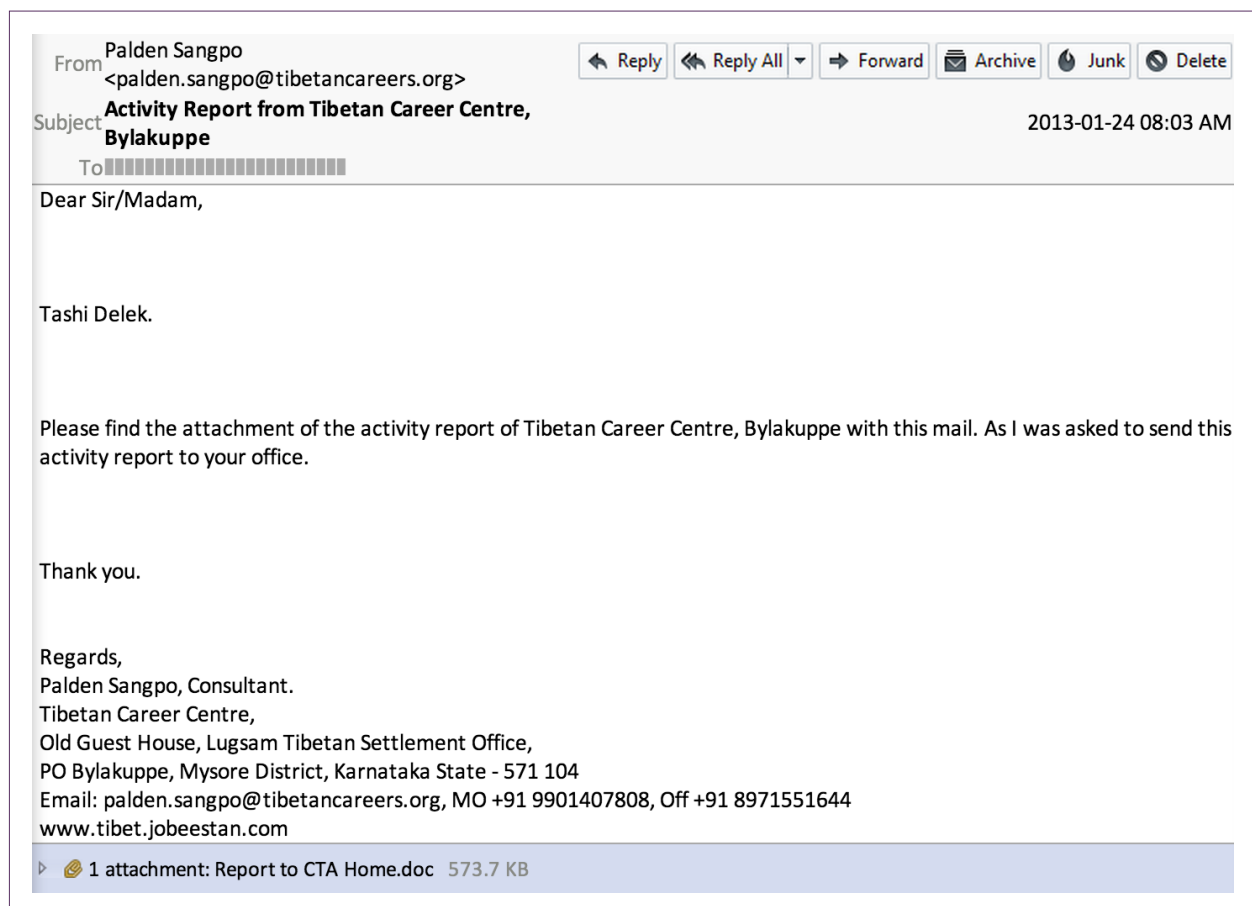
This email was sent to Tibet Group 1. It references Tibetan self-immolations, an issue of interest to the group. However, the sender does not appear to be a real person or organization and the message content is terse and does not reference information that can be externally validated. While this message references content relevant to the recipient, it does not appear to come from a real person or organization, or repurpose externally verifiable content, and therefore scores a 2 (Targeted, Poorly Customized).



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Social Engineering Sophistication Score 3 (Targeted, Customized)

This email was sent to Tibet Group 2. On the surface it appears to be a professional email from “Palden Sangpo,” a consultant at the Tibet Career Centre. The email sender address and signature reference accurate contact details that can be easily verified through an Internet search. However, inspection of the email headers reveals the purported email sender address is fraudulent and the actual sender was albano_kuqo@gmx.com. The email generally addresses the organization, rather than the individual recipient. Therefore, this message scores a 3 (Targeted, Customized).

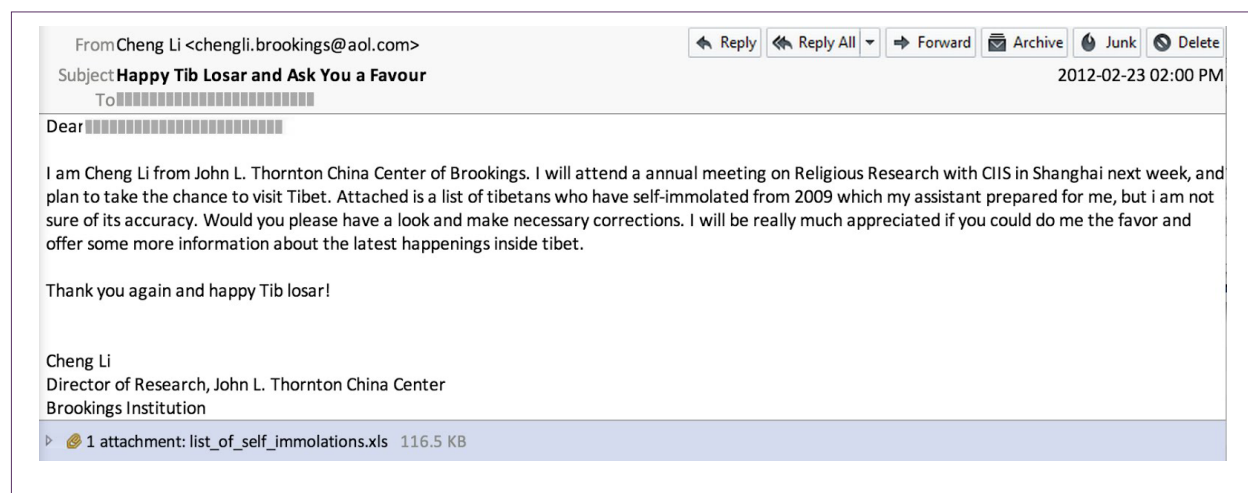


Social Engineering Sophistication Score 4 (Targeted, Personalized)

This email sent to Tibet Group 1 is directly addressed to the director of the group and purports to come from Cheng Li, a prominent China scholar based at the Brookings Institution. The message asks the recipient for information on recent Tibetan self-immolations. The email

APPENDIX

address is made to appear to be from Cheng Li, but is actually sent from an AOL account (chengli.brookings@aol.com) that was registered by the attackers. The level of customization and personalization used in this message gives it a score of 4 (Targeted, Personalized).



Social Engineering Sophistication Score 5 (Targeted, Highly Personalized)

Targeting scores of 5 (Targeted, Highly Personalized) require use of internal information from the target organization that could not be obtained through open sources. For example, Tibet Group 2 and Tibet Group 3 received separate emails that contained specific personal details about a South African group's visit to Dharamsala, India that appear to have been repurposed from a real private communication. The email was written as a request to the Tibetan organizations for help with the planned trip. The malicious attachment contains an authentic travel itinerary, which would be displayed after the user opens the document and becomes infected by the malware. The private information used in these messages suggests that the attackers likely obtained it through a prior compromise of the group's communications.